## Garden & Landscape Design by Austplant

Beautiful homes are surrounded by beautiful gardens. Austplant has been creating beautiful and fragrant gardens for Peninsula residents for over 40 years. Our reputation for giving the right advice and creating beautifully landscaped gardens has been well earned over this time.

A well designed garden will add to the character of your neighbourhood and of course enhance your property's value. Typically home property appraisals after a new garden is established will yield a return on investment of between two and three times the cost of establishing the garden, & are often a great solution to attracting more buyers.

Austplant is proud to have contributed to the character of the area, in restoration preservation and enhancement of the local environment, helping to keep the Peninsula special.

Set on top of Arthur's Seat, Austplant is a hidden treat. From

the road there is little indication of the beautiful gardens that lie hidden away in this tranguil gulley. The Nursery is set in 5 acres of ever changing landscaped gardens which you are welcome to wander and experience the many different species of colourful flowering natives, and the diverse birdlife they attract. You may even discover some innovative landscape designs you can use for your own garden. Austplant stocks over 600 varieties of native plants, from Grasses to Gum trees, the friendly staff at Austplant will find the right plants to suit vour garden.

If we can assist you in bringing the colour and fragrance of the bush and the song of native birds to

fragrance of the bush and the song of native birds to your garden, please call on us. We would be happy to help you plan your garden – golden wattles, red flowering gums, beautiful banksias, whispering graceful she-oaks and many more. Come and visit us Glen, Peter and Clare.

Austplant Nursery, Arthers Seat - Open 7 Days.

## Bedshed Mornington

## ... "No One's Better in the Bedroom"

We all need somewhere to rest our weary heads – our bedroom should be a sanctuary, a place to relax, be comfortable and retreat after a busy day.

From the mattress you sleep on to the colour and thread count of your sheets, your bedroom is an expression of who you are and how you choose to relax. Putting together the right elements can

take time, but the friendly team at Bedshed in Mornington are here to help.

Located at the Peninsula Lifestyle Centre, the Bedshed offers the largest range of beds and bedding on the Peninsula, all beautifully displayed within their large modern show room. Add to that their commitment to service and high quality merchandise, and you really do have all that you need to create the perfect bedroom under one roof.

Father and son team Alan and Elton have run the Mornington Bedshed for the past four years and were recently awarded the 'best in Australia' service award through a mystery shopper program run by the Bedshed head office. Alan explains: 'Every quarter Bedshed send a mystery shopper to all their stores across Australia... we won the award based on customer service, store presentation, attitude and keeping the customer happy. Hopefully we'll win another [as] that's how we conduct our business – giving good customer service from day one.'

Keeping the customer happy is high on the list of priorities at Bedshed, with both Alan and Elton coming from a service background – Alan with 27 years of sales experience and



Elton with several years in the auto industry. When asked about working with his son. Alan says 'it has worked extremely well - [Elton] knows what customer service is all about and it's a really good partnership'. In addition to winning a service award, Bedshed in Mornington has also won several awards for store presentation, a fact which isn't hard to believe when you visit the show room and see the bedroom settings in situ. Alan and Elton believe in putting a lot of time and effort into the display of their furniture, so that customers can experience what their new bedroom will look like from light fittings to bedspreads. They are also committed to the products that they sell, saying 'we believe in selling quality products all the way through from the mattress to the sheets."

So for all your bedding needs, why not visit Bedshed Mornington, where customer service, high quality items and attention to detail are all part of the experience. - *Helen Jones* 

Bedshed is located at Tennancy C1 Peninsula Lifestyle Centre Cnr Nepean Hwy & Bungower Rd, Mornington Ph 5973 6333.

